



Contract Award Report for Mixed Vehicle Procurement

Report Author

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Purpose of Report

This report seeks approval to purchase vehicles including road sweepers, caged tippers, pickup vehicles, a hook lift, and panel vans. The procurement of these vehicles has been completed through a compliant process and as the vehicles will be purchased outright there is no contract length to consider. The procurement is for 54 vehicles at a combined cost of £2.6m.

Recommendations

Cabinet is recommended to:

- 1. Approve the award of the following 14 contracts for the direct purchase of vehicles at a combined cost of £2.6m:**
 - Volvo – 1 x 26t Hook Lift**
 - Harris Maxus – 3 x 3.5t Caged Tippers, 6 x 3.5t Caged Tippers with Tail Lifts and 1 x 3.5t Arb Tipper**
 - Motus (Isuzu) – 2 x 3.5t Caged Tippers**
 - Motus (Fiat) – 16 x Medium Panel Vans**
 - Toyota – 7 x Small Panel Vans and 7 x Large Panel Vans**
 - Lookers Ford – 2 x 4x4 Pickups**
 - Thompson – 2 x 7.5t Tippers with Tail Lift and Removable Mesh Infilled Side Panels and 3 x 7.5t Caged Tippers**
 - Aebi Schmidt – 1 x 6t Compact Road Sweeper**
 - Karcher – 1 x 6t electric Compact Road Sweeper**
 - Bucher – 2 x 12t Truck Mounted Road Sweepers**

Decision Information	
Is this a Key Decision?	Yes
Does the report contain any exempt or confidential information not for publication?	Yes – Appendices 1 and 2 are exempt under paragraph 3 of Schedule 12A of the Local Government Act 1972 – commercially sensitive information related to the Council and 3 rd parties.
What are the relevant corporate priorities?	Sustainable South Kesteven Effective council
Which wards are impacted?	All Wards

1. Implications

Taking into consideration implications relating to finance and procurement, legal and governance, risk and mitigation, health and safety, diversity and inclusion, safeguarding, staffing, community safety, mental health and wellbeing and the impact on the Council's declaration of a climate change emergency, the following implications have been identified:

Finance and Procurement

- 1.1 Replacement vehicles are required to ensure the Council can meet its statutory duties. The Vehicle Replacement Programme Budget is set annually, and the budget includes provision for the vehicles included within this procurement exercise.
- 1.2 The costs associated with this procurement exercise initially exceeded the budget, however, the option to replace the proposed electric sweeper with a different electric vehicle will ensure the budget is not exceeded and the fleet still increases the use of electric vehicles.
- 1.3 This procurement covers 54 vehicles, which will be purchased over three years in line with the agreed Vehicle Replacement Programme. The total estimated cost of all vehicles within this procurement exercise is £2.6m. Of the 54 vehicles, 27 are funded from the HRA for the Council's Housing Services and these vehicles are estimated to cost £812,414. The remaining cost is to be funded from the Council's General Fund.

Completed by: Richard Wyles, Deputy Chief Executive and s151 Officer

Procurement

- 1.4 This requirement had been procured compliantly and in line with the Council's Contract Procedure Rules.

1.5 Vehicles were procured via further competition under The Procurement Partnerships Fleet Framework

Completed by: Helen Baldwin, Procurement Lead

Legal and Governance

1.6 The necessary processes have been followed in accordance with the Council's Contract Procedure Rules – this decision is above the Key Decision threshold. There are no further significant legal, or governance implications not already highlighted within the body of the report.

Completed by: James Welbourn, Democratic Services Manager

2. Background to the Report

2.1. The Council has a statutory duty to deliver multiple services including waste collection, housing repairs and maintenance and street scene services. To facilitate the delivery of these services, the Council owns and maintains a fleet of over 150 vehicles.

2.2. Vehicles are purchased regularly in line with service requirements and vehicle life cycles. This procurement exercise sought to procure multiple vehicles in 4 separate lots. Table 1 provides a breakdown of the lots, vehicle types and recommended providers.

Table 1: Vehicle List for Procurement

Lot	Vehicle Type	Estimated Number of Vehicles*	Recommended Providers
1	Lot 1 - 1 x 26t Hook Lift	1	Volvo
2	Lot 2 Spec 1 – 6 x 3.5t Caged Tipper	3	Harris Maxus
	Lot 2 Spec 2 – 2 x 3.5t Caged Tipper & Tail lift	6	Harris Maxus
	Lot 2 Spec 3 - 2x 3.5t Caged Tipper, Tail lift & Side lift	2	Motus (Isuzu)
	Lot 2 Spec 4 - 1 x 3.5t Arb Tipper	1	Harris Maxus
	Lot 2 Spec 1 – 7 x Small Panel Van	7	Toyota
	Lot 2 Spec 2 – 16 x Medium L2H2 Panel Van	16	Motus (Fiat)
	Lot 2 Spec 3 – 7 x Large L3H3 Panel Van	7	Toyota
	Lot 2 2x 4x4 Pickup	2	Lookers Ford

3	Lot 3 Spec 1 – 2 x 7.5t Tipper with Tail Lift and Removable Mesh Infilled Side Panels	2	Thompson
	Lot 3 Spec 2 – 3 x 7.5t Caged Tipper cw Tail Lift		Thomson
4	Lot 4 – 1 x 6t Compact Road Sweeper (Diesel)	1	Aebi Schmidt
	Lot 4 – 1 x 6t Compact Road Sweeper (Electric)	1	Karcher
	Lot 4 – 2 x 12t Truck Mounted Road Sweeper	2	Bucher

**number of vehicles required may vary depending on service need.*

- 2.3. Working with Welland Procurement the Council conducted a procurement exercise to select a supplier for each vehicle type. The award criteria was based on 60% for the quality assessment, and the remaining 40% was for the price assessment.
- 2.4. The priced submissions were assessed by Welland Procurement and quality submissions assessed by three Council officers within the Technical Services team. Comments and scores of the evaluation were populated into a spreadsheet and returned to Welland Procurement.
- 2.5. After the quality evaluation was completed, a moderation meeting was facilitated by Welland Procurement to review the scores and to ensure that the scoring had been consistent and the key points in each question had been accounted for.
- 2.6. The evaluation scoring process was devised based upon a maximum score of 100% being available to each supplier as stated in the Tender documentation and outlined above.
- 2.7. Following the completion of the evaluation and moderation process the final scores awarded to the suppliers are shown in the Procurement Summary Reports in Appendix 1 and 2. Table 1 shows the recommended providers for each vehicle type based on the completion of the procurement process.

3. Key Considerations

- 3.1. The Council is mandated to deliver specific services and to deliver these services, vehicles are required. An example of this is the Environmental Protection Act 1990, which sets out the responsibility of Waste Collection Authorities to collect household waste. To ensure the Council remains legally compliant, vehicles must be purchased to facilitate service delivery.
- 3.2. The procurement process has been conducted in accordance with best practice and the relevant UK procurement regulations, ensuring the principles of transparency, equity and fairness have been adhered to.

3.3. It should be noted that the vehicles within this procurement are funded from both the General Fund and the HRA. The total cost of the procurement is £2.6m over the three-year agreed Vehicle Replacement Programme, around £812,414 of this total will be purchased using the HRA for the Council's Housing Service.

4. Other Options Considered

4.1. Other options considered were:

- Do not procure new vehicles – this would result in an increased risk of service failure, reputational damage and breach of statutory duties.
- Run current vehicles beyond the recommended usage period – risk of service failure due to maintenance requirements, alongside increasing repair costs.

5. Reasons for the Recommendations

5.1. The Council requires vehicles for the delivery of statutory services. The recommended vehicle purchases will support service delivery and ensure reliability and efficiency.

6. Appendices

6.1. **Confidential** Appendix 1 – Welland Procurement Report (April Tenders)

6.2. **Confidential** Appendix 2 – Welland Procurement Report (June Tenders)